



# P R E S S R E L E A S E

U-Tech CNC is a leader in the Southeast for CNC and fabrication sales, service, and repair.

*\*Georgia, North Carolina, South Carolina, Virginia product lines*



(352) 443-5779

info@utechcnc.com

www.utechcnc.com

U-Tech CNC, a Florida-based metal cutting sales and service repair distributor, continues to grow in the Southeast territory. To meet the growing needs of customers, U-Tech CNC welcomes Senior Sales Engineer, Dave Hornsby to the Georgia territory.

Dave Hornsby brings decades of hands-on experience to our Georgia customers. Dave began his career in applications and service - with a heavy focus in the Firearms, Medical, Automotive, and Aerospace sectors. His expertise in CNC applications led him to applying his skill set all over the world.

Hornsby's experience working with manufacturers across the world resulted in a very defined goal for customers. Hornsby states "I have experienced many sales engineers focus on the 'One and Sold' sales mentality. My goal is to build a lifetime partnership with our customers." Hornsby focuses on "One and Done" machining by analyzing the manufacturing process and converting the shop to running 24/7, unattended - ultimately increasing production and the ROI. He provides each customer with life-long support - separating him from "One and Sold" sales.

U-Tech's product line is ideal for supporting his goal. The Eurotech multi-axis machines deliver untouchable speed, reliability, and 'one and done' machining. Dave says that the Eurotech Rapido and Trofeo multi-axis/turn mills are the ideal products to deliver unattended and lights-out machining. They are flexible enough to fit the machining and tooling needs in a multitude of industry sectors - making them the top selling machines.

U-Tech is honored to welcome Dave Hornsby to our team of industry professionals. U-Tech CNC President Mike Hessney, says "We are confident that his hands-on skill set in applications, service, and sales will bring profit-driven results to the Southeast manufacturing industry. For more information regarding U-Tech CNC visit: [www.utechcnc.com](http://www.utechcnc.com) or contact us at 352-443-5779.

## Constant Care & Commitment